

BUSINESS ORIENTATION PROFILE "B"

NICHES



FORMULATION	___%	PITFALL: _____	KEY: _____
1.OPENNESS	___%	PF: _____	SOL: _____
2.RELEVANCE	___%	PF: _____	SOL: _____
3.INNOCENCE	___%	PF: _____	SOL: _____
ORGANIZATION	___%	PITFALL: _____	KEY: _____
1.BALANCE	___%	PF: _____	SOL: _____
2.SYSTEM	___%	PF: _____	SOL: _____
3.FAIRNESS	___%	PF: _____	SOL: _____
COMMUNICATION	___%	PITFALL: _____	KEY: _____
1.BRIDGE	___%	PF: _____	SOL: _____
2.SIMPLIFICATION	___%	PF: _____	SOL: _____
3.IMPARTIAL	___%	PF: _____	SOL: _____
IMPLEMENTATION	___%	PITFALL: _____	KEY: _____
1.MATURITY	___%	PF: _____	SOL: _____
2.INSTINCTUAL	___%	PF: _____	SOL: _____
3.RESPONSE	___%	PF: _____	SOL: _____

Cycles of Business

CLARITY

1 st Cycle	___%	PF: _____	SOL: _____
2 nd Cycle	___%	PF: _____	SOL: _____
3 rd Cycle	___%	PF: _____	SOL: _____
4 th Cycle	___%	PF: _____	SOL: _____

NAME: _____ CONSULTANT: _____ DATE: _____